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Dear Valued Customer:

RE: Com.X5 End of Sale notification

Far South Networks is committed to providing the highest quality products and services to our customers. As a technology developer and provider, we understand that technology evolution allows our customers to establish and maintain competitive advantages, achieve operational efficiencies, and provide superior customer service. At Far South Networks, we view product End of Life as a part of the life cycle that drives new technology and product innovation. All technology products eventually reach the end of their useful life requiring a business decision to discontinue availability and maintenance.

The Com.X5 product was launched in March 2012. Integrating the cutting edge Intel micro-processor at the time, Com.X5 based PBX and Gateway products became the established market leader to SMME clients. 5-years on, and the affects of "Moore's Law" have started to impact the original performance advantage of the platform. In this period of time Far South Networks R&D has been investing in new hardware platforms to maintain its leading edge.

Far South Networks now formally announces the End of Lifecycle of the Com.X5 product range as of the date of this letter. As outlined herewith, it is significant that you are able to continue to support all your existing clients who service Com.X5 products, under the following terms:

- **End of Sale: 1 February 2017** (product is no longer for sale to new customers)
- **End of Life: 31 January 2020** (the product is no longer serviceable under warranty)
- **End of Support: 31 January 2020** (support for the product is discontinued)

Far South Networks will cover all existing hardware warranty terms (standard & extended warranty and Advance Replacement Contracts (ARC)) in accordance with its RMA terms.

In terms of software support, Far South Networks will provide Software Assurance (SA) for up to 3 years from End of Sale date. Software Assurance ensures the client product has access to all software revision updates. Technical support: In addition, clients who remain on a current and fully paid for Software Assurance contract are ensured technical support through the Far South Networks technical support center.

While we will not accept orders for Com.X5 products from 1 February 2017, we have a full succession plan in place which will provide our customers with seamless business continuity in the Wanderbox product range, which offers enhanced performance at lower price points.

The online product configurator tool will provide our channel partners with an exact match to their future product requirements. Example Wanderbox replacements for the more popular Com.X5 model part numbers are listed below:

| Com.X5 part number | Wanderbox part number | Specification brief |
|---------------------------|--|-----------------------------------|
| Com.X5Lite-SX-MCSB | WB-SX-L | 4 channel, SIP only |
| Com.X5Lite-2O2S-MCSB | WB-2O2S | 4 channel, 2FXO, 2FXO & SIP |
| Com.X5Lite-4O4S-MCSB | WBduo-4O4S | 4 channel, 4FXO, 4FXO & SIP |
| Com.X5Lite-2B-MCSB | WB-2B | 4 channel, 2BRI & SIP |
| Com.X5-SX-MCSB | WB-SX-L plus: <ul style="list-style-type: none"> • 1 * CC-4CH license | 8 channel, SIP only |
| Com.X5-2O6S-MCSB | WBduo-2O6S | 8 channel, 2FXO, 6FXO & SIP |
| Com.X5-4B-MCSB | WBduo-4B-L plus: <ul style="list-style-type: none"> • 1 * CC-4CH license | 8 channel, 4BRI & SIP |
| Com.X5-4B2O2S-MCSB | WBduo-4B2O2S plus: <ul style="list-style-type: none"> • 1 * CC-4CH license | 8 channel, 4BRI, 2FXO, 2FXS & SIP |
| Com.X5-SX-MBSB | WBduo-SX-L plus: <ul style="list-style-type: none"> • 3 * CC-4CH license | 16 channel, SIP only |
| Com.X5-8O16S-MBSB | WBduo-8O plus: <ul style="list-style-type: none"> • 1 * iTA-16S • 3 * CC-4CH license | 16 channel, 8FXO, 16FXS & SIP |

Sincerely,



Grant Broomhall¹
Managing Director